Curriculum Vitae

PERSONAL INFORMATION

Ishika Marwah Name Mobile Phone +49 1623880401

E-mail ishikamarwah08@gmail.com

City Berlin, Germany Date of Birth August 22, 1998

Nationality Indian



EDUCATION

09/2025 - 09/2026 Met Film School, Berlin, Germany

MA Directina

09/2019 - 05/2021WHU - Otto Beisheim School of Management, Vallendar, Germany

Master of Science in Management

Thesis: Success Factors for the Internationalization of B2B E-commerce in

Europe

University of Delhi, Delhi, India 06/2016 - 05/2019

Bachelor of Commerce with Honors

04/2015 - 05/2016 Delhi Public School, Vasant Kunj, New Delhi

All India Senior School Certificate (university entrance qualification)

PRACTICAL EXPERIENCE

01/2023 - 10/2024

Contorion GmbH. Berlin, Germany Strategy Manager

- Initiated and Established PMO (Project Management Office): Spearheaded the establishment of a Project Management Office from the ground up. Devised comprehensive documentation, processes, and protocols to ensure the efficient launch of the PMO.
- Project Coordinator for ERP Implementation: Currently coordinating the company's largest-ever project, the implementation of a new Enterprise Resource Planning (ERP) system. Responsible for coordinating all project activities, ensuring timely execution, and meeting project milestones. Led a cross-functional team of over 15 professionals.
- In-House Consulting: Provided strategic guidance and solutions to address various business challenges, collaborating with different departments and teams to optimize processes and operations.

06/2020 – 31/12/2022 **Contorion GmbH**, Berlin, Germany

Expansion Manager

- Led the Successful International Expansion: Managed a team of 20+ cross-functional members to strategically expand the company into Italy and the Netherlands. This included extensive project management, incorporating subsidiaries, and ensuring legal compliance.
- Strategic Business Case Development: Utilized detailed market insights, company strategy, and management projections to build compelling business cases for international markets.
- Comprehensive International Management: Oversaw all aspects of international expansion, from legal matters (subsidiary incorporation, VAT handling, environmental compliance) to strategic development to increase B2B relations, revenue, and gross profit.
- Knowledge Transfer and Process Optimization: Documented local market processes and applied insights to international markets, fostering faster growth and improved operational efficiency.

06/2019 - 08/2019

Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) International Services. Eschborn. Germany Business Finance and Human Resources Intern

Strategic Candidate Sourcing: Proactively identified and engaged

potential candidates for leadership roles in international aid projects, employing targeted search strategies.

Comprehensive Project Team Formation: Assembled a team of skilled professionals, including key experts, to spearhead a significant project in Ethiopia, ensuring coverage of all critical positions.

08/2016 - 07/2018

SpiritBohemian.com, New Delhi, India

Co-Founder, Blogger

- Entrepreneurial Initiative: Co-founded an innovative travel-based online portal dedicated to sharing authentic, real-life travel experiences throughout India.
- **Strategic Leadership**: Took charge of financing and marketing efforts to drive the business's growth and sustainability.
- Customer Acquisition Success: Attracted a customer base of over 250 individuals with travel programs to over 10 different destinations within a span of 2 years.

EXTRACURRICULAR ACTIVITIES AND TRAININGS

01/2024 - 01/2024 Oxford Department for Continuing Education, London, United Kingdom

Project Risk Management

• Learned the essentials of Project Risk Management from identification and prioritization of risks to their effective ongoing management through the course of the project.

01/2022 - Present Contorion GmbH, Berlin, Germany

Culture Task Force Initiative

Catalyzed Culture Taskforce: Pioneered the establishment of a Culture Taskforce aimed at enhancing cross-cultural collaboration and deepening our understanding of internationalization and diversity at Contorion.

01/2016 - 06/2019 Student Groups and Organizations

AIESEC, Delhi IIT

Finance and Investment Society, University of Delhi

Continuous Leadership: Demonstrated consistent management and leadership skills while actively managing various student groups throughout the duration of my bachelor's program in Delhi.

TOOLS AND OTHER SKILLS

Microsoft Office Advance **Project Management** Communication Asana Advance Leadership Jira Intermediate Advance **Google Workspace OKRs** Looker Organization

LANGUAGES

Fluent (IELTS: 8.5/9, C2 equivalent) English

German Upper Intermediate (B2)

Hindi Native Fluency

INTERESTS AND HOBBIES

Traveling Videography Writing **Films** Music